Western States Dorper Association
Board Meeting – January 22, 2019, 7:00 p.m. PT, Conference Call
(605) 475-4767, Access Code: 990177, (PIN # 2499 for Host)

Need 2/3’s of the members present to have a quorum (6 members)

<table>
<thead>
<tr>
<th>Present</th>
<th>Board Membership</th>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>X</td>
<td>Cindy Chadwick (3rd year on board) e-mail: <a href="mailto:cindy_lou@idaho.net">cindy_lou@idaho.net</a></td>
<td></td>
</tr>
<tr>
<td>X</td>
<td>Reanna Carter (1st year on board) e-mail: <a href="mailto:showchicka13@hotmail.com">showchicka13@hotmail.com</a></td>
<td></td>
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<tr>
<td>X</td>
<td>Catherine Diaz-Khansefid (5th year on board) e-mail: <a href="mailto:dkdorphers@gmail.com">dkdorphers@gmail.com</a></td>
<td>President</td>
</tr>
<tr>
<td>X</td>
<td>Crystal Emsoff (3rd year on board) e-mail: <a href="mailto:Emsoff@gmail.com">Emsoff@gmail.com</a></td>
<td>Secretary</td>
</tr>
<tr>
<td></td>
<td>Linda Franklin (4th year on board) e-mail: <a href="mailto:trycutn@comcast.net">trycutn@comcast.net</a></td>
<td>3 absences</td>
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<td></td>
<td>Diane Moy (1st year on board) e-mail: <a href="mailto:willowcreekdorphers@gmail.com">willowcreekdorphers@gmail.com</a></td>
<td>1 absence</td>
</tr>
<tr>
<td>X</td>
<td>Harry Owens (6th year on board) e-mail: <a href="mailto:harry@abarhfarm.com">harry@abarhfarm.com</a></td>
<td>Treasurer, 1 absence</td>
</tr>
<tr>
<td>x</td>
<td>Willo Vieira (2nd year on board) e-mail: <a href="mailto:willovieira@countyofplumas.com">willovieira@countyofplumas.com</a></td>
<td>1 absence</td>
</tr>
<tr>
<td>X</td>
<td>Jesus Zermeno (3rd year on board) e-mail: <a href="mailto:jzermeno08@yahoo.com">jzermeno08@yahoo.com</a></td>
<td>1 absence</td>
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Board Expectations: Check email weekly; Provide constructive input; Report monthly on assigned tasks; Attend Monthly Board Meetings; Follow established policies and procedures.

AGENDA

1. Approval of Minutes: Minutes of November 27, 2018 were approved.

2. Treasurer Report: Harry Owens

   - Balance as of January 19, 2019: $13,011.23
   - Harry provided an itemized income/expense for 2017 and 2018. The board is being asked to review and send questions/edits to Harry so the Association’s taxes can be filed.

   - ACTION: Bylaws from our Association are no longer valid. A draft of new bylaws for our Non-profit status were circulated for input. Discuss, review, and approval required. There were several suggestions for edits. The bylaws will be adjusted and submitted to the Lawyer for final review.

   - Improvements on Financials, Reports, and Transparency: The Board unanimously agreed that they are satisfied making collective decisions, appreciate the team-approach, and do not have recommendations for improvements at this time.

3. Meeting minutes will be posted in condensed form on the website starting February.

4. 2019 Show Sale Updates

   Completed
✓ **Willoughby:** Dan & Carol Willoughby. $1k per workday + travel + $1,500 for live auction. Contract signed.
✓ **Auctioneer:** Kelly Hoffman from Ohio. He charges 1%, plus travel. His name was added to the flyer.
✓ **Judge:** Raymond Read, SA Judge, $1,000 plus travel from a destination within the US.
✓ **Vet:** Megan Perry, DVM, $500 flat fee for unlimited certificates and includes travel.
✓ **MJC Pavilion:** Contract signed, estimated cost $4,000.
✓ **Buckles ordered and paid**
✓ **Ribbons & Sashes ordered and paid**
✓ **Launched advertisement of Youth Breeder’s Program via Facebook**
✓ **Launched video advertisement of WSDA Show and Sale via Facebook**
✓ **Full page colored ads provided to American Dorper Association for magazine for the Winter and Spring editions of the Dorper Report (Paid by Willoughby)**
✓ **Marriott Hotel:** 15 King and Double Queen Rooms blocked under the name WSDA @ $129/night. Rooms will be released May 1, 2019, so reservations are required in advance. No financial obligation to WSDA. Cathy posted on Facebook.
✓ **Youth Breeding Division.** In November, the Board approved the addition of a Youth Breeding class. Sheep entered must be registered in the Youth’s name, and can be sold or taken home. The open class is open to all youth as well, but all entries in the open class must sell unless disqualified by the judge due to a cull fault.
✓ **Ewe Raffle:** Antonio Juarez will donate a white dorper ewe and Linda Franklin will donate a dorper ewe.
✓ **Consignment Fees:** After extensive discussion, the Board voted on:
  i. Sellers Consignment fee: 10%
  ii. Buyer’s fee: 0%
  iii. Seller’s Entry fee $30 per head

**Pending**

- **Ram & Ewe Ratio:** After extensive discussion, the Board voted and approved the following: Use the same ratio as Duncan and limit the number to 14 head per breed per breeder. One pen is considered one lot, 2 pens total.
- **Duties & Personnel for Show and Sale:** See attached. Cathy will seek volunteers on Facebook.
- **Education Program for Event:** Weed expert (Willo)? Parasites
- **Games for kids at event:** Crystal will provide games.
- **Reserve Damian Mexican restaurant, 2075 W. Orangeburg Ave** (next to hotel): (209) 526-3800 for Saturday, May 18, 2019 from 5 pm – 9 pm, 50 people. Jesus will call the restaurant.
- **Need a Food Truck for Saturday and Sunday.** Jesus will investigate.
- **Willoughby deadlines:** Cathy will get deadlines and post them on Facebook on a regular basis.
- **Sponsorships:** Cathy is collecting sponsorship donations and Crystal is ordering the sponsorship banners.
- **Photographer:** Ask membership. Cathy will ask on email and Facebook.
- **MJC Pavilion Setup/Takedown:** $1,000 donation to MJC Ag department after even.
- **MJC Pavilion Insurance:** Need to pay in February/March ~$200.
- **Champion & Reserve Champion Blankets:** In progress.

5. **Market Lamb Class:** Crystal provided a summary of a youth market class via email. This can be judged by American judge, college student or MJC faculty, and would be a jackpot class. Cindy recommended a certified Dorper judge. Tabled discussion.

6. **California State Fair, Sacramento - 2019**

   - Dorper Market Class: Contract for 2019 is pending with Sacramento State Fair, cost is $1,000.
   - ADSBS may contribute to the sponsorship a Junior breeding division, depending on cost and if we are interested. Cathy contacted the State fair to ask for pricing.
On behalf of ADSBS, Ron Waldron asked WSDA if we wanted to recommend a judge for the California State Fair Open class. After discussion, the Board recommended Wesley Glass and Ron Waldron

7. **New website:** Board approved Crystal Emsoff to manage the WSDA website. Her rates are $450 as a one-time setup and $150 per year. The new website is live and can be viewed at [wsdorpers.org](http://wsdorpers.org)

8. **National Sheep Improvement Program:** [http://nsip.org/](http://nsip.org/) Commercial breeders look at the NSIP data in deciding which livestock to purchase. Suggestion was that we have a workshop that explains how the program works and how we can enroll our animals. **ACTION:** Cathy has made contact but no response. Dianne will check too. Society is working on it too. Crystal spoke with Don Drewry, an enthusiastic NSIP participant. He recommended Rusty Burgett out of the NSIP office at no charge. That's basically his job. Can we cast from the sale? Webex video conferencing.

9. **First Annual WSDA Online Sale:** PENDING Consider hosting a fall online sale for WSDA members. Willoughby charges a straight 10% commission that comes directly out of consignors’ checks. This would offer another marketing opportunity for members.

Meeting adjourned at 8:26 pm. Next meeting is February 19, 2019 at 7 pm.
2018 WSDA Event Reflection for Improvements - FOR REFERENCE

- Need activities for kids, like beanbag toss, kids judging a few sheep, etc.
- Improve food for the catering
- Publish MJC’s security # so others can access their sheep after hours
- Need a real online catalog in advance, with pictures and lot information
- Need dedicated photographer
- Need auction viewable via all smart phones and computer.
- **Auction ring needs to be bigger with greater separation from the people in the chairs as they blocked views from the bleachers.** Either have everyone sit in the bleachers, or move the auction ring back 10-15 feet away from the people in the chairs, so people in the bleachers can see.
- Place obvious signage on the camera view so people don’t have to be asked to move.
- Some claimed they were unable to get through to a bid catcher to make a phone bid.
- Use DV Auction or equivalent
- Use a local sales and action service (Susan Taylor or equivalent)
- More “MC” type announcements for classes, food, presentations, etc
- Signage for the bathrooms and signup table
- Dedicated person for lunch and revenue accounting
- Dedicated person for coffee and pastry setup
- Dedicated person for raffle table and revenue accounting
- Dedicated person for ewe futurity and revenue accounting
- Dedicated person for the craft tables (keep separate from the raffle tables)
- More regular (i.e. non-diet) sodas

**Input from Open Board Meeting at MJC:**

- Continue to build a sustainable infrastructure so business practices are easily transferred to/from Board members – Suggest to hire Crystal Emsoft to manage our website
- Recruit new board members, and members interested in serving on various sub-committees
- Include a **WSDA Youth Breeding Class** at our event (priority)
- Develop Youth Market Class at the California State Fair in conjunction with American Dorper Sheep Breeders’ Society’s (ADSBS) pending criteria
- Develop Youth Educational Scholarship
- National Sheep Improvement Program: [http://nsip.org/](http://nsip.org/) Commercial breeders look at the NSIP data in deciding which livestock to purchase. Suggestion was that we have a workshop that explains how the program works and how we can enroll our animals.
- One full-day educational event during the year. Topics include NSIP and the X-ray of the loin eye on live animals.